



PRE-BIZCOACH SURVEY

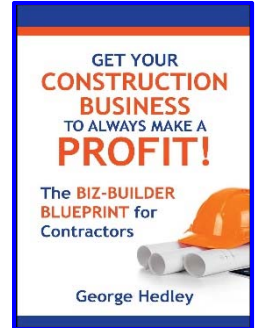
Thanks for requesting **BIZCOACH** information from George Hedley, Certified Professional Business Coach.

I would like to help you improve, grow and build a "Best In Class" organized, systemized and highly profitable construction BIZ. In order to determine what **BIZCOACH** services would help you best meet your goals, please complete and return this **PRE-BIZCOACH SURVEY**.

To get started, get yourself a copy of George's new book titled:
"Get Your Construction Business To Always Make A Profit!"

available at Amazon.com or on our website @ <http://hardhatbizschool.com/bookstore>

After receiving your completed survey, George will follow-up with recommendations on how to move forward with the right **BIZCOACH** program to help solve your immediate problems quickly and help you build a better high-margin business that works for you.



PRE-BIZCOACH SURVEY – Complete the following questions:

COMPANY OVERVIEW

Date: _____

Name: _____ Title: _____

Company: _____

City: _____ State: _____ Co. Phone: _____

E-Mail Address: _____ Cell #: _____

Website: _____

Type Of Business / Describe Business: _____

_____ Typical Job Size: \$ _____

Typical Customers & Projects: _____

Where We Do Business: _____

Employees - Office: _____ Field: _____ Trades We Self Perform: _____

Annual Sales Last Year: \$ _____ Sales Goal This Year: \$ _____

BIZCOACH NEEDS & GOALS

1. BIGGEST CHALLENGES We Are Currently Facing: _____

2. BIZCOACH GOALS

- Immediate Situations & Areas For Improvement: _____

- Long Term Improvement Goals: _____

BIZCOACH COMMITMENT

4. How Much Time, Energy & Money Are Your Challenges Or Issues **Costing** You, Your Company & Your Future?

5. How **Committed** Are You To Improving Your Situation and Company On A Scale Of 1 To 10? _____

6. What Type Of **BIZCOACH** Relationship Or **BIZCOACH** Services Are You Looking For?

- Quick FIX Short Term A Few Phone Coaching Calls Long Term / Ongoing
- We Need Help Building A Strong Management Team With Accountable Managers, Supervisors & People.
- We Need Help Drafting & Implementing A Winning Business Plan, Financial Plan and Profit & Mark-Up Plan.
- We Want Help With Our Annual Management Team Planning Retreat With Quarterly Follow-Ups.
- We Need Help Implementing A Winning Business Development, Customer, Sales & Marketing Plan.
- We Would Like To Join An Ongoing Business Owner Peer Mastermind **BIZGROUP** That Meets Regularly.
- Other: _____
- Other: _____

7. Our Coaching & Consulting **Budget** To Get Our BIZ To Work & Achieve Our Goals Is:

One Time Amount \$ _____ Monthly \$ _____ Yearly \$ _____

Thanks! - PLEASE RETURN YOUR COMPLETED PRE-BIZCOACH SURVEY

Email to: GH@HardhatPresentations.com

